

Ruth E. Pino CBR, CRS, GRI

Experience

2024 – **Real Estate Consultant – RE/MAX Beacon**

2020 – 2024 RE/MAX 360

2009 – 2020 RE/MAX Advantage Real Estate

Engaged in the practice of selling residential and commercial real estate.

2004-2008 Carlson GMAC Real Estate, Gloucester, MA

Branch Executive

- Recruiting, Training, Retention of Sales Partners
- Scheduling and Preparation of Marketing, Educational Workshops, Seminars, Staff Meetings
- Ongoing Assistance to Staff
- Overseeing of General Office Operations, including Budget

1999–2003 Carlson GMAC Real Estate, Gloucester, MA

Assistant Branch Executive

- Assisted Branch Executive in Recruiting and Training.
- Aided Staff during Branch Executive's absence

1999–2003 Carlson GMAC Real Estate, Gloucester, MA

Real Estate Consultant - Engaged in the Practice of selling residential and commercial real estate

Highest Sales in Units 2000, 2001, 2002, 2003

1994-1999 Century 21 By The Sea, Gloucester, MA

Office Manager/ Real Estate Sales

- Overall management of Office
- Preparation of Documents
- Handling of Escrow Accounts
- Bookkeeping and Federal and State Tax forms
- Working with Sellers and Buyers

1981-1994 Lufkin & Brown Real Estate, Gloucester, MA

Office Manager

- Overall management of Office
- Preparation of Documents
- Handling of Escrow Accounts
- Bookkeeping and Federal and State Tax forms
- Working with Sellers and Buyers

1970-1980

City of Gloucester, Gloucester, MA

- **Stenographer** – City Council and School Committee
- **Clerk** – Gloucester Charter Commission
- **Clerk of Committees** - Gloucester City Council

Real Estate

Massachusetts Real Estate Broker

Graduate of Realtor Institute

Certified Buyer Representative

Certified Residential Specialist

Member of National, State and Local Real Estate Associations

Community

2022 – Recipient North Shore Association of Realtors Ownership Advocate Award

2018 – Present -Tri Chair – Gloucester 400th Anniversary Celebration

2016 – 2023 - President, Cape Ann Community Foundation

2017 – 2019 - Board of Directors, Cape Ann Chamber of Commerce

2010 – 2025 - Member Gloucester Affordable Housing Trust

2012 – 2022 – Member City of Gloucester EDIC

2012 – Recipient of Paul Harris Award – Rotary Club of Gloucester

2010 – Gloucester Small Businessperson of the Year

2009-2010 President, Rotary Club of Gloucester

2009 – Recipient North Shore Association Realtors Outstanding Community Service Award

2009 - Recipient of Richard D. Wilson Community Service Award

2008 Chairman of the Board – Cape Ann Chamber of Commerce

2007 President – Cape Ann Chamber of Commerce

2003-2008 – Board Member – Cape Ann Chamber of Commerce

2001 – Recipient of first Chamber of Commerce Ambassador of the Year Award

2000 – Present – Member of Gloucester Rotary Club

1989 – Present - Corporator – Cape Ann Savings Bank

Former Board Member – Wellspring House, Inc.

Former Board Member – United Way of the North Shore

1975-2005. Parishioner Sacred Heart Parish, Lanesville, MA