

Ruth E. Pino CBR, CRS, GRI

Experience

2009 – **Real Estate Consultant** – ReMax Advantage Real Estate
Engaged in the practice of selling residential and commercial real estate.

2004-2008 Carlson GMAC Real Estate, Gloucester, MA

Branch Executive

- Recruiting, Training, Retention of Sales Partners
- Scheduling and Preparation of Marketing, Educational Workshops, Seminars, Staff Meetings
- Ongoing Assistance to Staff
- Overseeing of General Office Operations, including Budget

1999–2003 Carlson GMAC Real Estate, Gloucester, MA

Assistant Branch Executive

- Assisted Branch Executive in Recruiting and Training.
- Provided Assistance to Staff during Branch Executive's absence

1999–2003 Carlson GMAC Real Estate, Gloucester, MA

Real Estate Consultant - Engaged in the Practice of selling residential and commercial real estate

Highest Sales in Units 2000, 2001, 2002, 2003

1994-1999 Century 21 By The Sea, Gloucester, MA

Office Manager/ Real Estate Sales

- Overall management of Office
- Preparation of Documents
- Handling of Escrow Accounts
- Bookkeeping and Federal and State Tax forms
- Listing and Selling of properties

1981-1994 Lufkin & Brown Real Estate, Gloucester, MA

Office Manager

- Overall management of Office
- Preparation of Documents
- Handling of Escrow Accounts
- Bookkeeping and Federal and State Tax forms
- Listing and Selling of properties

1970-1980 City of Gloucester, Gloucester, MA

- **Stenographer** – City Council and School Committee
- **Clerk** – Charter Commission
- **Clerk of Committees**-City Council

Real Estate

Massachusetts Real Estate Broker
Graduate of Realtor Institute
Certified Buyer Representative
Certified Residential Specialist
Certified Luxury Home Marketing Specialist (CLHMS)
Member of National, State and Local Real Estate Associations

Community

2018 – Present -Tri Captain – Gloucester 400th Anniversary Celebration
2016 – Present - President, Cape Ann Community Foundation
2017 – Present - Board of Directors, Cape Ann Chamber of Commerce
2010 – Present: Gloucester Housing Trust
2012 – Present: City of Gloucester EDIC
2012 – Recipient of Paul Harris Award – Rotary Club of Gloucester
2010 – Gloucester Small Businessperson of the Year
2009-2010 President, Rotary Club of Gloucester
2009 - Recipient of Richard D. Wilson Community Service Award
2008 Chairman of the Board – Cape Ann Chamber of Commerce
2007 President – Cape Ann Chamber of Commerce
2003-2008 – Board Member – Cape Ann Chamber of Commerce
2001 – Recipient of first Chamber of Commerce Ambassador of the Year Award
2000 – Present – Member of Gloucester Rotary Club
1989 – Present - Corporator – Cape Ann Savings Bank
Former Board Member – Wellspring House, Inc.
Former Board Member – United Way of the North Shore