

June 2017 vs June 2018

| Period | # For Sale | # Sold | Median Sale \$ | Days On Market | Inventory Months | | |
|----------------------------------|------------|--------|----------------|----------------|---------------------|--|--|
| Essex County Single Family Sales | | | | | | | |
| June 2018 | 2,312 | 715 | \$469,900 | 39 | 2 | | |
| June 2017 | 2,566 | 731 | \$455,000 | 44 | 2.3 | | |
| Change | -9.9% | -2.2% | 3.3% | -11.4% | | | |

| Essex County Condo Sales | | | | | | | |
|--------------------------|--------|------|-----------|--------|-----|--|--|
| June 2018 | 849 | 339 | \$305,000 | 37 | 1.6 | | |
| June 2017 | 990 | 337 | \$277,000 | 44 | 1.9 | | |
| Change | -14.2% | 0.6% | 10.1% | -15.9% | | | |

| Essex County Multi-Family 2-4 Units Sales | | | | | | | |
|-------------------------------------------|-------|-------|-----------|--------|-----|--|--|
| June 2018 | 372 | 108 | \$465,000 | 30 | 2.1 | | |
| June 2017 | 399 | 89 | \$435,000 | 45 | 2.9 | | |
| Change | -6.8% | 21.3% | 6.9% | -33.3% | | | |

Essex County towns, http://findahomeinma.com/Properties/Reports/Public/Charts.php
Source: MLSPIN data as of June 20, 2018 via iMaxWebSolutions.com



3 Months: April - June 2017 vs April - June 2018

| Period | # For Sale | # Sold | Median Sale \$ | Days On Market | Inventory Months | | |
|----------------------------------|------------|--------|----------------|----------------|---------------------|--|--|
| Essex County Single Family Sales | | | | | | | |
| 3 Mos 2018 | 3,863 | 1,627 | \$460,000 | 42 | 2.4 | | |
| 3 Mos 2017 | 3,949 | 1,648 | \$435,928 | 48 | 2.8 | | |
| Change | -2.2% | -1.3% | 5.5% | -12.5% | | | |

| Essex County Condo Sales | | | | | | |
|--------------------------|-------|------|-----------|--------|-----|--|
| 3 Mos 2018 | 1,530 | 827 | \$299,900 | 42 | 1.8 | |
| 3 Mos 2017 | 1,679 | 822 | \$281,000 | 51 | 2.3 | |
| Change | -8.9% | 0.6% | 6.7% | -17.6% | | |

| Essex County Multi-Family 2-4 Units Sales | | | | | | | |
|-------------------------------------------|-------|-----|-----------|------|-----|--|--|
| 3 Mos 2018 | 624 | 282 | \$438,500 | 29 | 2.2 | | |
| 3 Mos 2017 | 629 | 243 | \$408,000 | 46 | 3 | | |
| Change | -0.8% | 16% | 7.5% | -37% | | | |

Essex County towns, http://findahomeinma.com/Properties/Reports/Public/Charts.php
Source: MLSPIN data as of June 20, 2018 via iMaxWebSolutions.com