

RE/MAX ADVANTAGE ESSEX COUNTY HOUSING REPORT

October 2017 vs October 2018

| Period | # For Sale | # Sold | Median Sale \$ | Days On Market | Inventory Months |
|---|------------|--------|----------------|----------------|------------------|
| Essex County Single Family Sales | | | | | |
| Oct 2018 | 2,424 | 542 | \$438,450 | 42 | 3.1 |
| Oct 2017 | 2,330 | 578 | \$425,000 | 48 | 2.9 |
| Change | 4% | -6.2% | 3.2% | -12.5% | |

| | | | | | |
|---------------------------------|-------|------|-----------|------|-----|
| Essex County Condo Sales | | | | | |
| Oct 2018 | 904 | 245 | \$300,000 | 47 | 2.4 |
| Oct 2017 | 919 | 228 | \$272,750 | 44 | 2.8 |
| Change | -1.6% | 7.5% | 10% | 6.8% | |

| | | | | | |
|--|-------|-----|-----------|----|-----|
| Essex County Multi-Family 2-4 Units Sales | | | | | |
| Oct 2018 | 371 | 119 | \$440,000 | 33 | 2.1 |
| Oct 2017 | 407 | 100 | \$421,000 | 33 | 2.9 |
| Change | -8.8% | 19% | 4.5% | 0% | |

Essex County towns, <http://findahomeinma.com/Properties/Reports/Public/Charts.php>
Source: MLSPIN data as of October 23, 2018 via iMaxWebSolutions.com

RE/MAX ADVANTAGE REAL ESTATE

Beverly, Gloucester, Marblehead, Peabody, Salem, FindAHomeInMA.com, 978-927-9100

RE/MAX ADVANTAGE ESSEX COUNTY HOUSING

August - October 2017 vs August - October 2018

| Period | # For Sale | # Sold | Median Sale \$ | Days On Market | Inventory Months |
|---|------------|--------|----------------|----------------|------------------|
| Essex County Single Family Sales | | | | | |
| 3 Mos 2018 | 3,837 | 1,797 | \$455,500 | 42 | 2.8 |
| 3 Mos 2017 | 3,827 | 1,881 | \$434,000 | 46 | 2.7 |
| Change | 0.3% | -4.5% | 5% | -8.7% | |

| | | | | | |
|---------------------------------|-------|-------|-----------|----|-----|
| Essex County Condo Sales | | | | | |
| 3 Mos 2018 | 1,490 | 768 | \$295,000 | 42 | 2.3 |
| 3 Mos 2017 | 1,535 | 804 | \$285,000 | 40 | 2.3 |
| Change | -2.9% | -4.5% | 3.5% | 5% | |

| | | | | | |
|--|-------|-------|-----------|-------|-----|
| Essex County Multi-Family 2-4 Units Sales | | | | | |
| 3 Mos 2018 | 656 | 307 | \$450,000 | 36 | 2.7 |
| 3 Mos 2017 | 663 | 312 | \$420,000 | 32 | 2.8 |
| Change | -1.1% | -1.6% | 7.1% | 12.5% | |

Essex County towns, <http://findahomeinma.com/Properties/Reports/Public/Charts.php>
Source: MLSPIN data as of October 23, 2018 via iMaxWebSolutions.com

RE/MAX ADVANTAGE REAL ESTATE

Beverly, Gloucester, Marblehead, Peabody, Salem, FindAHomeInMA.com, 978-927-9100