

## AT THE RE/MAX OF NEW ENGLAND 2008 FALL AGENT RALLY

**OCTOBER 16, 2008** 

GILLETTE STADIUM, FOXBOROUGH, MA

**KICK-OFF AT 10AM** 

### **ROSTER**

An all star line-up has been drafted for this event!







**BILL SOTEROFF**, above left, is the current Senior Vice President of International Development for RE/MAX International, based in Denver, Colorado. As the former Vice President and Regional Director of RE/MAX of New England, Bill was responsible for the growth and operation of more than 250 offices and 2,500 Sales Associates.

**DAVE BESON**, above middle, teaches real estate professionals to refine their vision, to work within "total integrity," and to use technology tools and systems to increase their velocity in business. Formerly a real estate salesperson, training director, and manager, Dave helped Hewlett Packard complete their new real estate document assistant software.

**JOHN ASSARAF**, above right, is the Founder of OneCoach, a company committed to helping professionals successfully grow their small business revenues (onecoach.com). In the last 20 years, John has built four multi-million dollar companies including growing RE/MAX of Indiana to over 1500 sales associates, who collectively generate over \$5 billion a year in sales.

# **Banknorth**

#### **GAME PLAN**

9:00-10:00	Registration  Continental breakfast and Marketplace open
10:00-10:30	Jay Hummer Welcome, Regional Update – State of the Market
10:30-10:45	Children's Miracle Network  Survivor Presentation
10:45-11:00	Time Out
11:00-12:00	Bill Soteroff  RE/MAX International Value Proposition
12:00-12:45	Half Time
12:45-1:00	Susan G Komen Survivor Presentation
1:00-2:00	Dave Beson  How to Survive and Thrive in Today's Competitive Marketplace
2:00-2:15	Time Out
2:15-4:00	John Assaraf Having It All: Achieving Your Life's Goals & Dreams
	Marketplace open all day



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