

# Winter Sales Rally

## Rhode Island Convention Center

January 9, 2008



**Agenda**



**Speakers**



<b>9am</b>	<b>Registration</b>
<b>Event begins promptly at 10:00AM</b>	
<b>10am</b>	<b>Jay Hummer</b> <i>Welcome Remarks</i>
<b>10:30-12pm</b>	<b>Jeffrey Fox</b> <i>How to Become a Rainmaker and Thrive in Today's Real Estate Market</i>
<b>12-1pm</b>	<b>Lunch</b>
<b>1-3pm</b>	<b>Howard Brinton &amp; David Knox</b> <i>Beat the Market-Don't Let the Market Beat You!</i>
<b>3-3:15pm</b>	<b>Break</b>
<b>3:15-4pm:</b>	<b>Mitch Albom</b> <i>For One More Day: Appreciating the People and the Moments We Have Right Now</i>
<b>4-5pm</b>	<b>Networking Reception</b>

### Jeffrey Fox

Jeffrey Fox is an accomplished consultant and speaker, as well as the author of a series of hard-hitting business best-sellers including, *How to Get to the Top*. Fox is perhaps best known for *How To Become A Rainmaker* which quickly became a *BusinessWeek* and *Wall Street Journal* best-seller. It is now required reading among some of the top sales organizations in the world.

### Howard Brinton

Howard Brinton has over three decades of real estate industry experience and is one of the most inspiring presenters, educators, and motivators in the country. Brinton's primary goal is to "help people reach levels of their potential...that they never, ever thought or dreamed possible. His list of accomplishments includes the first-ever Special Achievement Award given by the Council of Residential Specialists, and the first-ever recipient of the On Shoulders of Giants award.

### David Knox

David Knox has held a career in the real estate training industry since 1972. Today, David has built an international reputation as a top sales trainer and keynote speaker in the real estate industry and presents his seminars to more than 20,000 sales people a year. His unique ability to combine humor with education keeps audiences entertained while they learn.

### Mitch Albom

Mitch Albom is the author of nine books, including *For One More Day*. *Tuesdays With Morrie*, his chronicle of time spent with a beloved but dying college professor, spent four years on the NY Times bestsellers list and is now the most successful memoir ever published. Oprah Winfrey produced the film version for television, which garnered four Emmy awards. An award-winning journalist and radio host, Albom is also the founder of three charities in the Detroit area and raises money for literacy projects.



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