



Joe Fisichelli CSR, GRI  
cell: 978.994.6502

# The Fisichelli Team

*Rolling out the Red Carpet for over 45 years!*

[www.FisichelliTeam.com](http://www.FisichelliTeam.com)

Selling Real Estate in the Merrimack Valley & Southern, NH



Steve Fisichelli CDPE, GRI  
cell: 978.994.6503

## **JOSEPH D. FISICHELLI \* METHUEN \* MA \* 01844**

PROFESSION: Real Estate

MY PROMISE: To utilize my twenty-four plus (24+) years of real estate experience in order to provide you, my client, the utmost in service, professionalism and integrity.

### EDUCATION:

- Graduated from Methuen High School in 1983
- Graduated from Boston College with a Bachelor of Science Degree in Marketing – 1987
- Took Real Estate Course and obtained Real Estate Sales License in 1986
- Completed the Graduate of Realtor's Institute training and obtained my GRI Designation – 1989
- Completed real estate training to obtain my Certified Residential Specialist (CRS) Designation – 1991
- Completed Construction Supervisor training program and received a CS Builder's License – 2006
- Complete twelve (12) hours of continuing education in real estate every two (2) years

### EXPERIENCE:

- Assisted over eleven hundred (1,100) families buying or selling their home since 1986
- Co-owned & operated RE/MAX Preferred, whereas, at its peak was operating two (2) offices and over sixty (60) real estate agents closing over one thousand (1,000) transactions per year. We sold the Andover location in 2001 and the Methuen location in 2009. Currently work as a sales associate and partner with my brother Steve as *The Fisichelli Real Estate Team* for RE/MAX Prestige, the buyer for our firm.
- Technologically trained for Microsoft Word, Excel, Outlook and the Internet.

### AFFILIATIONS:

- 1991 – 1997 – Member of the Greater Lawrence Board of Realtors Board of Directors
- 1998-1999 – Member of The Northeast Association of Realtors Board of Directors, serving as its President in 1998
- 1986 – Present – Member of the Massachusetts Association of Realtors
- 1986 – Present – Member of the National Association of Realtors
- 1986 – Present – Member of RE/MAX International
- 1989 - Notary Public
- 1998 – Present – Member of the Northeast Association of Realtors & MLS Pin
- 2007 – Present – Member of the Northeast Builder's Association
- 1995 – Present – Member of the Sons of Italy-Lawrence Lodge Organization
- 1981 – Present – Member of Haverhill Golf & Country Club

### PROFESSIONAL AWARDS:

- 1986 – Present – Various Outstanding Sales Achievement Awards from RE/MAX International, including; *The President's Club, The Executive Club, The 100% Club and the Platinum Club*
- 1990 – Recipient of the *Division Leader of the Year* award from the Greater Lawrence Board
- 1991 – *Broker Owner's of the Year* for RE/MAX of New England
- 1998 – Recipient of the *Realtor of the Year* for the Northeast Association of Realtors
- 2000 – Inducted into the RE/MAX International *Hall of Fame* for outstanding sales achievement
- 2010 – Recipient of the *Distinguished Service Award* for the Northeast Association of Realtors

### COMMUNITY:

- Co-Founder of the Alfred D. Fisichelli Methuen East Little League Memorial Scholarship
- Support Methuen East & Methuen West Little League
- Children's Miracle Network
- American Cancer Society

### PERSONAL:

- Married to my wife Brenda; we have three (3) children: Carissa, Cameron & Cody and two (2) grandchildren: Carly & Colby.
- Born & raised in Methuen and still reside and work in Methuen
- Avid golfer
- Love all the local sports teams with the Patriots being my Favorite
- Favorite activity other than golf is to travel
- **Honest, Dedicated and hard Working**