

**** JOSEPH D. FISICHELLI ****

PROFESSION: Real Estate Sales

MY PROMISE: To utilize my thirty-seven (39) years of real estate experience in order to provide you, my client(s), the utmost in service, professionalism and integrity.

EDUCATION:

- Graduated from Methuen High School in 1983
- Graduated from Boston College with a Bachelor of Science Degree in Marketing – 1987
- Completed Real Estate Course and obtained Real Estate Sales License in 1986
- Completed the Graduate of Realtor's Institute training and obtained my GRI Designation – 1989
- Completed real estate training to obtain my Certified Residential Specialist (CRS) Designation – 1991
- Completed Construction Supervisor training program and received a Construction Supervisor Builder's License – 2006
- Complete continuing education in real estate every two (2) years per requirements needed for MA & NH
- Obtained New Hampshire Real Estate Salesman License - 2015

EXPERIENCE:

- Assisted over seventeen hundred seventy-five (1,775+) families buying or selling their home since 1986.
- Co-owned & operated RE/MAX Preferred, whereas, at its peak, was operating two (2) offices and over sixty (60) real estate agents closing over one thousand (1,000) transactions per year. We sold the Andover location in 2001 and the Methuen location in 2009. Currently work as a sales associate and partner with my brother Steve as *The Fisichelli Real Estate Team* for Coldwell Banker in Haverhill, MA.
- Technologically trained for use with Microsoft Word, Excel, Outlook, Social Media and the Internet.

AFFILIATIONS:

- 1991 – 1997 – Member of the Greater Lawrence Board of Realtors Board of Directors
- 1998-1999 – Member of The Northeast Association of Realtors Board of Directors, servicing as its President in 1998
- 1986 – Present – Member of the Massachusetts Association of Realtors
- 1986 – Present – Member of the National Association of Realtors
- 1986 – 2009 – Member of RE/MAX International
- 1989 – Became a Notary Public
- 1998 – Present – Member of the Northeast Association of Realtors & MLS Pin
- 2007 – 2010 & 2023- Present – Member of the Northeast Builder's Association
- 1995 – 2018 – Member of the Sons of Italy-Lawrence Lodge Organization
- 1981 – Present – Member of Haverhill Golf & Country Club
- 2013 – 2024 – Member of Keller Williams Real Estate Network
- 2023 – Member of Board of Governors – Haverhill Golf & Country Club
- 2024 – President of Haverhill Golf & Country Club
- 2025 – Member of Coldwell Banker Real Estate Network

PROFESSIONAL AWARDS:

- 1986 – 2024 – Various Outstanding Sales Achievement Awards from RE/MAX International, including *The President's Club, The Executive Club, The 100% Club and the Platinum Club* and recognized as being in top 10% sales for Keller Williams Realty.
- 1990 – Recipient of the *Division Leader of the Year* award from the Greater Lawrence Board
- 1991 – *Broker Owner's of the Year* for RE/MAX of New England
- 1998 – Recipient of the *Realtor of the Year* for the Northeast Association of Realtors
- 2000 – Inducted into the RE/MAX International *Hall of Fame* for outstanding sales achievement
- 2010 – Recipient of the *Distinguished Service Award* for the Northeast Association of Realtors
- 2014 – Present - The Fisichelli Real Estate Team was recognized as #1 agents at Keller Williams – Andover Office
- 2014- Present - The Fisichelli Real Estate Team was a Recipient of the *Platinum Top Producer Award*, the highest sales award given from the Northeast Association of Realtors

COMMUNITY:

- Co-Founder of the Alfred D. Fisichelli Methuen East Little League Memorial Scholarship
- Support a variation of national & local charities.

PERSONAL:

- Three (3) children: Carissa, Cameron & Cody(CJ) and two (3) grandchildren: Carly, Colby & Joey.
- Born & raised in Methuen; currently reside in Salisbury Beach with my Life Partner, Christine Maxim
- Avid golfer
- Love all the local sports teams with the Patriots being my favorite, and Bruins a close second.
- My favorite activity other than golf is traveling.
- Loyal, Honest, Experienced, Dedicated and Hard Working!