



Joe Fisichelli CSR, GRI
cell: 978.994.6502

The Fisichelli Team

Rolling out the Red Carpet for over 45 years!

www.FisichelliTeam.com

Selling Real Estate in the Merrimack Valley & Southern, NH



Steve Fisichelli CDPE, GRI
cell: 978.994.6503

STEVEN A. FISICHELLI, GRI - Professional & Personal Accomplishments:

- | | |
|---|--------------|
| * Sales Volume The Fisichelli Team in 2017: | \$30,624,798 |
| * Total Sides: | 100 |
| * Average Days on Market for my Property Listings: | 37 |
| * Average List Price to Sold Price for my Listings: | 101% |

EDUCATION

- 1979 Graduate of Central Catholic High School
- 1984 Graduate of Merrimack College – BS Business Management
- Licensed Broker in Massachusetts and New Hampshire
- GRI (Graduate Realtor Institute) and CDPE (Certified Distress Property Expert) Designations

AFFILIATIONS

- Full Time REALTOR Since 1984
- Broker Associate with Keller Williams Realty Andover, MA
- Longtime Member of the Greater Lawrence and North East Associations Realtors Board of Directors
- Member of Sons of Italy
- Member of Chamber of Commerce

BUSINESS ACCOMPLISHMENTS & AWARDS

- Previously Owned & Managed RE/MAX Preferred and recognized as RE/MAX of New England's Broker Owner of the Year and a National top 300 Power Broker for closed Transactions.
- Managing and Selling Bank Owned Property for past 20 Years
- Former Receiver for People's United Bank
- Top Producer North East Association of Realtors
- Earned annual sales awards from RE/MAX of New England 1984-2009
- Platinum Club RE/MAX International 2013
- 100% Club RE/MAX International
- RE/MAX International Hall of Fame
- Realtor of the Year: 1994 and 1996
- Distinguished Service Award 2000
- 1994 President of Local Board of REALTORS
- 1996 President of the Massachusetts Bay State MLS
- Influential Member with the Merger of the current State wide Multiple Listing Service, MLS PIN
- Former Regional Vice-President for the Massachusetts Association of REALTORS
- Past Chairman and Committee Member for the Local Board, MAR and NAR
- Previous Member of the Methuen Arlington District Advisory Board
- Previous Member of the Methuen Historic District
- Participated in Methuen Master Plan Development

PERSONAL LIFE

- Married to Kristin and has two sons, Nicholas & Matthew
- Lifetime Resident of Methuen
- Scuba Dive, Golf, Ski and Travel