

JOSEPH D. FISICHELLI * METHUEN * MA * 01844

PROFESSION: Real Estate Sales

MY PROMISE: To utilize my thirty-two (32) years of real estate experience in order to provide you, my client(s), the utmost in service, professionalism and integrity.

EDUCATION:

- Graduated from Methuen High School in 1983
- Graduated from Boston College with a Bachelor of Science Degree in Marketing – 1987
- Completed Real Estate Course and obtained Real Estate Sales License in 1986
- Completed the Graduate of Realtor's Institute training and obtained my GRI Designation – 1989
- Completed real estate training to obtain my Certified Residential Specialist (CRS) Designation – 1991
- Completed Construction Supervisor training program and received a Construction Supervisor Builder's License – 2006
- Complete twelve (12) hours of continuing education in real estate every two (2) years
- Obtained New Hampshire Real Estate Salesman License - 2015

EXPERIENCE:

- Assisted over twelve hundred (1,400+) families buying or selling their home since 1986
- Co-owned & operated RE/MAX Preferred, whereas, at its peak, was operating two (2) offices and over sixty (60) real estate agents closing over one-thousand (1,000) transactions per year. We sold the Andover location in 2001 and the Methuen location in 2009. Currently work as a sales associate and partner with my brother Steve as *The Fisichelli Real Estate Team* for Keller Williams Realty Success in Andover, MA.
- Technologically trained for Microsoft Word, Excel, Outlook and the Internet.

AFFILIATIONS:

- 1991 – 1997 – Member of the Greater Lawrence Board of Realtors Board of Directors
- 1998-1999 – Member of The Northeast Association of Realtors Board of Directors, servicing as its President in 1998
- 1986 – Present – Member of the Massachusetts Association of Realtors
- 1986 – Present – Member of the National Association of Realtors
- 1986 – 2009 – Member of RE/MAX International
- 1989 – Became a Notary Public
- 1998 – Present – Member of the Northeast Association of Realtors & MLS Pin
- 2007 – 2010 – Member of the Northeast Builder's Association
- 1995 – Present – Member of the Sons of Italy-Lawrence Lodge Organization
- 1981 – Present – Member of Haverhill Golf & Country Club
- 2013 – Present – Member of Keller Williams Real Estate Network

PROFESSIONAL AWARDS:

- 1986 – Present – Various Outstanding Sales Achievement Awards from RE/MAX International, including; *The President's Club, The Executive Club, The 100% Club and the Platinum Club*
- 1990 – Recipient of the *Division Leader of the Year* award from the Greater Lawrence Board
- 1991 – *Broker Owner's of the Year* for RE/MAX of New England
- 1998 – Recipient of the *Realtor of the Year* for the Northeast Association of Realtors
- 2000 – Inducted into the RE/MAX International *Hall of Fame* for outstanding sales achievement
- 2010 – Recipient of the *Distinguished Service Award* for the Northeast Association of Realtors
- 2014 – Present - The Fisichelli Real Estate Team was recognized as #1 agents at Keller Williams – Andover Office
- 2014- Present - The Fisichelli Real Estate Team was a Recipient of the *Platinum Top Producer Award*, the highest sales award given from the Northeast Association of Realtors

COMMUNITY:

- Co-Founder of the Alfred D. Fisichelli Methuen East Little League Memorial Scholarship
- Support a variation of national & local charities

PERSONAL:

- Married to my wife Brenda; we have three (3) children: Carissa, Cameron & Cody and two (2) grandchildren: Carly & Colby.
- Born & raised in Methuen
- Avid golfer
- Love all the local sports teams with the Patriots being my Favorite
- Favorite activity other than golf is to travel
- Honest, Dedicated and Hard Working