

FOR FURTHER INFORMATION:  
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FOR IMMEDIATE RELEASE

***KUSHNER EARNS PRESTIGIOUS CCIM DESIGNATION***

*Joins Network of more than 15,000 Commercial Real Estate Professionals*

FOXBORO (April 2011)—*Andrew Kushner, President, Re/Max Commercial, East Greenwich and Spinnaker Group, Inc., Foxboro, MA* earned the Certified Commercial Investment Member (CCIM) designation from the CCIM Institute, one of the leading commercial real estate associations in the world.

Earning the designation at the Institute's biannual business meetings in Bethesda, Maryland, *Kushner* was among 194 commercial real estate professionals who passed the CCIM Comprehensive Examination, the final component in the designation process.

The CCIM designation is awarded to commercial real estate professionals upon completion of the graduate-level Core Course curriculum and attainment of a level of qualifying experience. The curriculum addresses: financial analysis, market analysis, user decision analysis and investment analysis – the cornerstones of commercial investment real estate.

CCIMs are recognized experts in commercial real estate brokerage, leasing, asset management, valuation, and investment analysis. Since 1969, the Chicago-based CCIM Institute has conferred the Certified Commercial Investment Member designation to commercial real estate and allied professionals through an extensive curriculum of 200 classroom hours and professional experiential requirements.

Currently, there are more than 9,000 CCIMs in 1,000 markets throughout the United States, Canada, and 30 additional countries. More than 6,000 practitioners are pursuing the

designation, making the institute the governing body of one of the largest commercial real estate networks in the world. An affiliate of the National Association of Realtors®, the CCIM Institute's recognized curriculum, powerful technology tools, and networking programs impact and influence the commercial real estate industry.

Visit [www.ccim.com](http://www.ccim.com) or <http://chapters.ccim.com/newengland> for more information.

Re/Max Commercial's office in East Greenwich is RI's first formalized Commercial Division. Re/Max Commercial is the 2<sup>nd</sup> national commercial organization active in RI. Nationally, Re/Max Commercial did over 5.1 billion in sales in 2010, ranking it in the top 20 national commercial brokerage organizations.