

Terrence Sullivan

ABR, CDPE, CPRES, CRS, CSMA, CPCU, GRI, PSA, MBA
Helped over 1,765 Clients Buy and Sell Real Estate



EDUCATION

- B.A. - Georgetown University, Economics
- MBA - Babson College, Finance & Accounting
- Graduate Real Estate Institute (GRI)
- Charter Property and Casualty Underwriter (CPCU)
- Certified Residential Specialist (CRS)
- Accredited Buyers Representative (ABR)
- Pricing Strategy Advisor (PSA)
- Certified Distressed Property Expert (CDPE)
- Certified Social Media Agent (CSMA) Designation
- Certified Probate Real Estate Specialist
- Advanced Broker/Owner Training Course

BACKGROUND

- Real Estate Broker, 1980 - Present
- Broker RE/MAX Advantage Real Estate, 1989-2019
- Real Estate Investor & Property Manager
- Insurance Broker, Insurance Advisor and Risk Manager 1972-1984
- Lieutenant, US Army, Jan 1969 - Jan 1973

REAL ESTATE SPECIALTIES

- Residential- Houses, Condos, Investment - Multi-Unit
- Property Valuation - Teaches CMA classes and PSA 2024
- Internet Marketing - Developer/Owner of iMax Web Solutions.com - 2000 to 2023
- Certified Distressed Property Expert (CDPE) Designation 2009
- Certified Social Media Agent (CSMA) Designation 2012

AFFILIATIONS

- National Association of Realtors
- Massachusetts Association of Realtors
- North Shore Associations of Realtors
- North Shore Association of Realtors Finance Committee, 1993 to present
- Board of Directors of MLSPIN - 1999-2004 and various task force

AWARDS

- RE/MAX 100% Club
- RE/MAX NE Broker Owner Of The Year 2007
- RE/MAX NE Team Spirit Award - 2008 & 2009
- RE/MAX NE Howard Hayes Founders Award - 2009
- North Shore Association of Realtors Life Time Member Award 2012
- RE/MAX Integra Founders Award and RE/MAX International Hall of Fame 2014