

Kathleen Sullivan

ABR, CDPE, CLHMS, CRS, PSA, MBA, MS

Helped over 1,765 Clients Buy and Sell Real Estate



EDUCATION

- B.A. - Villanova University, Psychology and Science
- M.S. - Boston University, Occupational Therapy
- M.B.A. - Boston University, Management, Marketing and Finance
- Super Star Sales Retreat; and Advanced Broker/Owner Training Courses
- Numerous Sales Training Programs and Seminars including Education for Certified Residential Specialist

BACKGROUND

- Realtor, Top Sales Agent, 1985 - Present
- Owner and Vice President of RE/MAX Advantage Real Estate, 1989 - 2019
- Joined RE/MAX of New England, 1988
- Investor/Property Manager, 1983 - 1993
- Health Care Supervisor/Manager, 1977-1982
- Registered Occupational Therapist (OTR), 1975-1980, still licensed

REAL ESTATE SPECIALTIES

- Residential- Houses, Condominiums and Land
- Investment/ Income-Producing - Multi-Unit Residential and Mixed-Use (Specialty: 1985-1995)
- Foreclosures and Workouts (Specialty: 1990-1995)
- Certified Distress Property Expert (CDPE) Designation 2009

AFFILIATIONS and LEADERSHIP ROLES

- National Association of Realtors
- Massachusetts Association of Realtors
- North Shore Association of Realtors
- MLS Property Information Network, Inc
- North Shore Association of Realtors Leadership roles: Member of Grievance Committee, 1992 and 1993
Chairman of Grievance Committee, 1994, Chairman of Membership Committee, 1995
Member of Bylaws and Forms Committee, 1996
Member of Professional Standards Committee, 1995 - 2010
Member of Government Affairs Committee, 1997, 1998
NSAR Board of Directors, 1998, 1999, 2000, 2001
Massachusetts Association of Realtors - Director 2001
- MLS Property Information Network, Inc. - Director 2003-2012
Shareholder since 1999

SALES AWARDS & ACCOMPLISHMENTS

- RE/MAX Lifetime Achievement Award, Inducted in 2003
- RE/MAX Chairman's Award - Highest award earned for annual production-2002 - 2006
- RE/MAX Hall of Fame -Inducted in 1994.
- RE/MAX Platinum Club Award - High RE/MAX Award earned for annual production in 1997-2001, 2007-09, 2011 - 2024
- RE/MAX 100% Club - RE/MAX award earned for annual production - 1988-1996, 2010, 2023
- Top Producer for RE/MAX of New England - 1988
- Top Residential Producer, Vernon Martin, Inc., Salem Office - 1986
- Broker/Owner of the Year - 2007
- RE/MAX Team Spirit Award - 2008 & 2009
- Howard Hayes Founders Award for contributions to the Region and fellow owners - 2009