

## The Sullivan Team - #1 Real Estate Sales Team on the North Shore



Kathy & Terry  
Sullivan  
ABR, CRS, GRI, MBA  
RE/MAX Hall of Fame  
RE/MAX Lifetime  
Achievement  
RE/MAX Chairmans  
Club

**Kathleen & Terrence Sullivan** are a top-selling, award-winning husband and wife team who list and sell all types of real estate on the North Shore of Boston. Kathy and Terry have been North Shore residents for 25 years. Together they have more than 43 years of business and real estate experience, as well as three masters degrees in science and business administration. Kathy and Terry are skilled negotiators and are always focused on continuing education (i.e., ABR-Accredited Buyer Representation, CRS-Certified Residential Specialist, and GRI-Graduate Real Estate Institute) in order to provide the highest level of service to their clients.

Kathy is a member of the Board of Directors of the MLS Property Information Network. Terry is a member of the Finance Committee of the North Shore Association of Realtors. Kathy and Terry are the Broker/Owners of RE/MAX Advantage Real Estate in Beverly and Peabody. Kathy has earned the RE/MAX Chairman's Club Award for the highest level of annual production in 2002 to 2006.

The Sullivan Team is part of RE/MAX Advantage Real Estate, Beverly, a member of the RE/MAX International network of 6,549+ offices in 67 countries with 119,900 sales associates. The RE/MAX International Referral System is second to none in helping buyers and sellers reach their destination and homeownership goals around the world.

**You can reach Kathy at: 978-927-9199 • Terry at: 978-927-9299 or  
Email: [Kathy@SullivanTeam.com](mailto:Kathy@SullivanTeam.com) • [Terry@SullivanTeam.com](mailto:Terry@SullivanTeam.com)**



Andrea D'Amato  
ABR  
Buyer Specialist

**Andrea D'Amato - Buyer Specialist** is a nationally certified buyer's agent and has more than 10 years of professional experience in real estate. A graduate of Simmons College, Boston, Andrea holds a Bachelor degree in Communication and a Masters Degree in Business Administration. Formal education, coupled with experience, assures a quality real estate transaction from locating a property to closing escrow. A native of the North Shore, Andrea now lives in Beverly with her husband, Richard and 2 children, Jessica and Leonardo. Personal attention to details is something Andrea takes very seriously and something her clients appreciate.

**Buyer Specialist You can reach Andrea at 978-921-2699 or email her at  
[Andrea@Sullivanteam.com](mailto:Andrea@Sullivanteam.com)**



Kathy (KT) Teetsel  
Marketing and  
Transaction  
Coordinator

**Kathy (KT) Teetsel - Marketing Coordinator** brings to the position 20 years of experience in the real estate industry. K.T. handles the advertising for our listings and services including weekly newspaper ads, property flyers, internet marketing for Buyers and Sellers, publishing our quarterly newsletter and manages monthly mailings. She maintains our website creating web pages for our listings and also makes sure our Buyer and Seller presentation books are kept up-to-date and produced for our agents as needed. K.T. resides in Salem with her dog, Buddy, and her cat, Katie. You can reach K.T. at: **978-927-8808 or email: [Teetsel@SullivanTeam.com](mailto:Teetsel@SullivanTeam.com)**.

As **Transaction Coordinator** she assists the Team by handling the day-to-day communications with lenders, co-brokers, attorneys, buyers and sellers to coordinate events and details necessary to bring a transaction to a smooth closing. She provides administrative support to sellers when their property is listed and follow all the details of our transactions with both buyers and sellers once a property is under agreement.