

## Essex County, MA November Housing Report 11/12/2021

| Single Family        | % Δ MoM<br>Oct vs Sep | Oct<br>2021 | Sep<br>2021 | % Δ Oct<br>2021 vs 2020 | Oct<br>2020 |
|----------------------|-----------------------|-------------|-------------|-------------------------|-------------|
| Sold Median Price    | 0.0%                  | \$600,000   | \$600,000   | 11.0%                   | \$540,500   |
| Sold Units           | (2.2%)                | 567         | 580         | (11.4%)                 | 640         |
| Days On Market       | 8.7%                  | 25          | 23          | (26.5%)                 | 34          |
| Months of Inventory* | 0.0%                  | 1.2         | 1.2         | (20.0%)                 | 1.5         |
| Active Listings*     | (11.4%)               | 655         | 739         | (32.1%)                 | 965         |
| Condo                | % Δ<br>Oct vs Sep     | Oct<br>2021 | Sep<br>2021 | % Δ Oct<br>2021 vs 2020 | Oct<br>2020 |
| Sold Median Price    | (5.1%)                | \$375,000   | \$395,000   | 8.7%                    | \$345,000   |
| Sold Units           | (16.2%)               | 218         | 260         | (28.1%)                 | 303         |
| Days On Market       | 22.7%                 | 27          | 22          | (18.2%)                 | 33          |
| Months of Inventory* | 14.3%                 | 1.6         | 1.4         | 0.0%                    | 1.6         |
| Active Listings*     | (8.4%)                | 340         | 371         | (31.9%)                 | 499         |
| Multi-Family, 2-4    | % Δ<br>Oct vs Sep     | Oct<br>2021 | Sep<br>2021 | % Δ Oct<br>2021 vs 2020 | Oct<br>2020 |
| Sold Median Price    | 8.2%                  | \$660,000   | \$610,000   | 21.1%                   | \$545,000   |
| Sold Units           | (4.7%)                | 101         | 106         | 24.7%                   | 81          |
| Days On Market       | 0.0%                  | 26          | 26          | 4.0%                    | 25          |
| Months of Inventory* | (12.5%)               | 1.4         | 1.6         | (33.3%)                 | 2.1         |
| Active Listings*     | (18.9%)               | 146         | 180         | (14.6%)                 | 171         |

**30 Year Fixed Rate Mortgage 3.23%** (11/12/2021);

Unemployment Rate: MA 5.2% (September 2021); US 4.6% (Oct 2021) (Covid-19 recovery)

Notes: Months of Inventory: a balanced inventory is 6 months. Active Listings = Weighted Average of all units for sale during period. Source MLSPIN via IMaxWebSolutions.com





Sullivan Team

